

## End Notes

### Introduction

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**Lesson 2: The Difference Between Leadership and Management**

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**Lesson 6: Being in a Leadership Position Doesn't Mean People Will Follow You (It's About Influence, Not Position)**

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**Lesson 8: What You Think Good Leadership is May Not Be Good Leadership**

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**Lesson 9: Proving That You Are "In Charge" Does Nothing But Hurt You**

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**Lesson 10: Grow Yourself to Meet the Mission (Don't Lower the Mission to Meet You)**

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**Lesson 11: Your Motive Matters**

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**Lesson 12: Leadership Is a Skill, and It's a Process to Learn**

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**Lesson 32: Help People Solve Their Own Problems**

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**Lesson 43: Focus on Solutions, Not Blame**

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#### **Lesson 65: Succession Matters – a Lot**

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